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Anyone can buy and sell on eBay. But how many people actually make serious money from eBay? How many people make enough give up the day job and run an eBay business full time? Robert Pugh has done just that and in this fully updated and revised third edition of his eBay Business Handbook he reveals the secrets of his success. Robert covers everything you need to know; from the eBay basics through to the creation and management of your own business. It gives you the information you need to use eBay to its full potential, to maximise returns and develop a robust online business. This book has been written for anyone who has ever considered the idea of being their own boss. Whether you want to supplement an existing income or you want a complete change in lifestyle, this book is for you - giving you the confidence and knowledge you need to make that step. Unlike many other eBay guides, this handbook is based on the personal experiences of an established Power Seller. Everything is covered; from the practical concerns of international sales to the purchase of packing materials. With a fresh, common sense approach to selling, the book includes many hints, tips and personal recommendations that can be applied to all of your eBay activities. One of the most valuable sections is the one dedicated to finding stock to sell. Where traders obtain their stock is a closely guarded secret and often finding where to buy can be quite daunting. This guide tells you where to look, how to buy from different sources and, perhaps the most interesting of all, how to use eBay as a source of goods. Discover how the author went from zero to over 25,000 positive feedbacks (and counting). From the very first LP record to the family car, he has sold items into almost every corner of the globe and taken every form of payment known to man. Anybody can do this, just follow the simple steps in this guide, dedicate the time, and soon you too could be living the eBay dream.

In this third edition, top powerseller Robert Pugh covers everything you need to know about succeeding on eBay; from the very first act of choosing your eBay user name through to the creation and management of your own business.

Completely revised, updated and expanded new edition of the best-selling eBay business guide Anyone can buy and sell on eBay. But how many people actually make serious money from eBay? How many people make enough give up the day job and run an eBay business full time? Robert Pugh has done just that and in this fully updated and revised fourth edition of his best-selling eBay Business Handbook he reveals the secrets of his success. Robert covers everything you need to know, from the basics of setting up your eBay account through to the creation and management of your own business. He gives you the information you need to use eBay to its full potential, to maximise returns and develop a robust online business. This book has been written for anyone who has ever considered the idea of being their own boss. Whether you want to supplement an existing income or you want a complete change in lifestyle, this book is for you - giving you the confidence and knowledge you need to make that step. Unlike many other eBay guides, this handbook is based on the personal experiences of an established Power Seller. Everything is covered; from the practical concerns of international sales to the purchase of packing materials. With a fresh, common sense approach to selling, there are many hints, tips and personal recommendations that can be applied to all of your eBay activities. One of the most valuable sections is dedicated to where to find stock to sell. Where traders obtain their stock is a closely guarded secret and often finding a source of stock can be quite daunting. This guide tells you where to look, how to buy from different sources and, perhaps most interesting of all, how to use eBay as a source of goods. New for the fourth edition: -- Understand and work with the new seller defect process. -- Take best advantage of recent developments and turn them into hard cash. -- Maximise your selling potential across all media, including mobile. -- How to work with the latest eBay fee structure, so you retain the most of your revenue. -- Share in the knowledge gleaned from over 100,000 eBay transactions. Discover how the author went from zero to over 53,000 positive feedbacks (and counting). From the very first LP record to the family car, he has sold items into almost every corner of the globe and taken every form of payment known to man. Anybody can do this, just follow the simple steps in this guide, dedicate the time, and soon you too could be living the eBay dream.

Explains how to use eBay to start an online business, discussing product acquisition, auction management tools, shipping options, legal and tax issues, and record-keeping.

Turn your hobby into a successful career Starting an eBay Business For Canadians For Dummies covers the essentials an eBay user or budding entrepreneur needs to start a moneymaking venture by trading on eBay. Readers will discover not only the essentials of maximizing profits on eBay, but also how to run a smart eBay-based business. Topics include: Setting up basic auctions Building a store Choosing what to sell Setting good prices Stocking your storeroom Dealing with sales taxes Shipping domestically and internationally Canadians selling on eBay deal with many unique concerns which will be addressed in this adapted best-seller.

Maximize Your Sales and Go Global with eBay Store In your hands is the blueprint for anyone looking to start and run a successful eBay business. Ultimate Guide to eBay for Business takes you through the entire process of setting up your store and increasing your sales reach. You'll learn proven tips and techniques for planning, starting, and executing a successful, profitable eBay business. You'll get: Ideas for researching just the right products to list Clear direction on how to launch and manage your items Recommendations for safe and secure packing and reliable shipping Master tips for sourcing profitable items Step-by-step, screenshot-accompanied instructions for launching an eBay Store A wellspring of ideas for selecting great employees when you need them Recommended routines to streamline day-to-day operations A roadmap for going from little to big without growing pains Cautionary advice on avoiding trouble along the journey Proven methods for elevating your eBay sales by networking with other eBayers So have a seat, whether at your kitchen table or the desk in your 4,000-square-foot warehouse and read on. It's all here!

Completely revised, updated and expanded new edition Anyone can buy and sell on eBay. But how many people actually make serious money from eBay? How many people make enough give up the day job and run an eBay business full time? Robert Pugh has done just that and in this fully updated and revised fourth edition of his bestselling eBay Business Handbook he reveals the secrets of his success. Robert covers everything you need to know, from the basics of setting up your eBay account through to the creation and management of your own business. He gives you the information you need to use eBay to its full potential, to maximise returns and develop a robust online business. This book has been written for anyone who has ever considered the idea of being their own boss. Whether you want to supplement an existing income or a complete change in lifestyle, this book is for you - giving you the confidence and knowledge you need to make that step. Unlike many other eBay guides, this handbook is based on the personal experiences of an established Power Seller. Everything is covered; from the practical concerns of international sales to the purchase of packing materials. With a fresh, common-sense approach to selling, there are many hints, tips and personal recommendations that can be applied to all of your eBay activities. One of the most valuable sections is dedicated to where to find stock to sell. Where traders obtain their stock is a closely guarded secret and often finding a source of stock can be quite daunting. This guide tells you where to look, how to buy from different sources and, perhaps most interesting of all, how to use eBay as a source of goods. New for the fourth edition: - Understand and work with the new seller defect process. - Take best advantage of recent developments and turn them into hard cash. - Maximise your selling potential across all media, including mobile. - How to work with the latest eBay fee structure, so you retain the most of your revenue. - Share in the knowledge gleaned from over 100,000 eBay transactions. Discover how the author went from zero to over 56,000 positive feedbacks (and counting). From the very first LP record to the family car, he has sold items into almost every corner of the globe and taken every form of payment known to man. Anybody can do this, just follow the simple steps in this guide, dedicate the time, and soon you too could be living the eBay dream.

Even if you think of your eBay selling as a hobby rather than a business, the fact is that if you're making money, you are in business, and therefore subject to the same taxes and regulations as other real world retail businesses. Simply written and packed with stories of actual eBay sellers, The eBay Seller's Tax and Legal Answer Book takes you through the most common eBay transactions, pointing out all the legal and tax issues you're likely to encounter. Complete with sample contracts, forms, checklists, and disclaimers, this is a book no eBay seller should be without.

This books covers everything you need to know about succeeding on eBay from the basics such as choosing your user ID through to the creation and management of your own business. Includes details on sales, marketing and business processes and gives you the information you need to use eBay to its full potential.

Finally a book that will TEACH YOU step-by-step EXACTLY how to start YOUR own eBay Business! Do you want to run your own eBay business? Are you sick of trying and failing because you can't find profitable products? Do you want your own eBay business but don't know where to begin? Or are you sick of hearing about other people's success on eBay, and finally want YOUR OWN SUCCESS? If you're ready to change your life and start creating income online through eBay selling or by owning your own eBay store then THIS WILL BE THE LAST BOOK YOU EVER BUY! I know... You may have already tried, but had no luck... Or you just have no idea what to do... It's fine! eBay Selling: 7 Steps to Starting a Successful eBay Business from \$0 and Make Money on eBay will solve all your problems! So why is this book special? This book is NOT another piece of garbage book that just describes eBay and what an eBay business is! This book is NOT a get-rich-quick scheme! This book CONTAINS step-by-step, detailed instructions for you to complete that will take you from \$0 to running YOUR VERY OWN successful eBay Business or eBay Store! There are too many garbage books out there that claim to help you start your own eBay business, claim to help you with eBay selling, claim to give you the best eBay tips and claim to bring you eBay success. THEY ARE ALL GARBAGE and DO NOT help you make money on eBay... Trust me, I have read all of them in my days and NONE helped me. I had to learn through my own trial and error, making mistakes for years. And TODAY you have the extremely fortunate chance to get your hands on a book that is NOTHING like the others. I promised myself that once I experienced my own eBay success, I would write a book that REVEALED EVERYTHING and taught people the REAL way to make money on eBay. But this sounds too good to be true! It's absolutely not. It is 100% possible for you to run your own successful eBay business and improve your eBay selling skills! All you have to do is read this book and TAKE ACTION. Follow through with all the steps, and before you know it you will be experiencing UNIMAGINABLE success! It's Finally Time to Take Action. Don't put it off any longer. Do yourself a huge favor and join the thousands of people making a full time income on eBay... If you are ready to work for this and achieve your dream income online - scroll up, get this book, and take the first steps to your new life TODAY! I am looking forward to seeing you on the inside, and further connecting with you by email, Twitter and my blog! PS: Don't forget to grab the FREE ACTION PLAN to help with your success! It is linked in the first few pages of the book!)