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This leading strategy text integrates current research of developing trends with updated cases and increased coverage of technology. Highlights include new material on the link between performance and competitive advantage in Chapter 1; analyzing sources of competitive advantage and profitability in Chapter 3; and business strategy and game theory in Chapter 5. Plus, Chapter 6 covers how competition and strategy change as industries pass through different growth stages, and Chapter 9 addresses horizontal integration and strategic outsourcing. All chapter-opening and chapter-closing cases are new and the authors have either replaced or substantially revised all Strategy in Action boxes. This edition also contains a new ongoing case on Dell, introducing relevant aspects of the company's strategy and performance to reinforce the practical application of key concepts and also illustrate how successive chapter topics tie together. Each chapter retains popular features from previous editions, including a chapter summary, discussion questions, and a Practicing Strategic Management section with four different exercises--Small-Group Exercise, Strategic Management Project, Article File, and Exploring the Web. This edition features a total of 43 high-quality cases covering small, medium, and large companies (domestic and international). These companies include Napster, Nike, The Body Shop, Toyota, Treo/Handspring, The Video Game Industry, SAP, Wal-Mart, Kmart, AOL Time Warner, and Viacom.

This leading strategy text presents the complexities of strategic management through up-to-date scholarship and hands-on applications. Highly respected authors Charles Hill, Gareth Jones, and Melissa Schilling integrate cutting-edge research on topics including corporate performance, governance, strategic leadership, technology, and business ethics through both theory and case studies. Based on real-world practices and current thinking in the field, the eleventh edition of STRATEGIC MANAGEMENT features an increased emphasis on the changing global economy and its role in strategic management. The high-quality case study program contains 31 cases covering small, medium, and large companies of varying backgrounds. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

In this edition, Hill and Jones maintain the focus on their trademark, up-to-date scholarship and "hands-on" applications. This leading strategy text integrates current research of developing trends with updated cases and increased coverage of technology. Highlights from this revision include new material on the link between performance and competitive advantage in Chapter 1; analyzing sources of competitive advantage and profitability in Chapter 3; and business strategy and game theory in Chapter 5. Plus, Chapter 6 covers how competition and strategy change as industries pass through different growth stages, and Chapter 9 addresses horizontal integration and strategic outsourcing. All chapter-opening and chapter-closing cases are new and the authors have either replaced or substantially revised all "Strategy in Action boxes. This edition also contains a new ongoing case on Dell, introducing relevant aspects of the company's strategy and performance to reinforce the practical application of key concepts and also illustrate how successive chapter topics tie together. Each chapter retains popular features from previous editions, including a chapter summary, discussion questions, and a "Practicing Strategic Management section with four different exercises--"Small-Group Exercise, Strategic Management Project, Article File, and "Exploring the Web."New! Chapter 7, "Strategy in High-Technology Industries, covers rapid technological change in relation to industry standards, network economics, cost structure, managing intellectual property rights, and strategies for capturing "first mover" advantage."New! Chapter 11, "Corporate Performance, Governance, and Business Ethics, examinesethical business issues in light of recent events involving

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Corporate managers at Enron, WorldCom, Tyco, and Computer Associates. The chapter covers both the negative impact on corporate performance and the implementation of new governmental safeguards as a result of these cases."New! This edition features 27 new and 16 thoroughly revised case studies--forming a total of 43 high-quality cases covering small, medium, and large companies (domestic and international). These companies include Napster, Nike, The Body Shop, Toyota, Treo/Handspring, The Video Game Industry, SAP, Wal-Mart, Kmart, AOL Time Warner, and Viacom. Some cases are from Harvard Business School, Thunderbird, and Ivey--other cases have been researched and written by the authors or well-known case writers."New! A new full-color design of the section on theory helps to enhance students' interest. In addition, the section on cases features a new complementary two-color design.

This new edition helps students identify and focus on the core concepts and issues of strategic management. It integrates cutting edge research, rising trends in strategy and hot topics, such as corporate performance and governance, with the authors' new treatment of the business model.

Thorough yet concise, ESSENTIALS OF STRATEGIC MANAGEMENT, Third Edition, is a brief version of the authors' market-leading text STRATEGIC MANAGEMENT: AN INTEGRATED APPROACH. Following the same framework as the larger book, ESSENTIALS helps students identify and focus on core concepts in the field in a more succinct, streamlined format. Based on real-world practices and current thinking, the text's presentation of strategic management features an increased emphasis on the business model concept as a way of framing the issues of competitive advantage. Cutting-edge research, new strategic management theory, and a hands-on approach allow students to explore major topics in management, including corporate performance, governance, strategic leadership, technology, and business ethics. In addition, a high-quality case program examines small, medium, and large companies--both domestic and international--so that students gain experience putting chapter concepts into real-world practice in a variety of scenarios. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

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