

Self Made The Definitive Guide To Business Startup Success

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SELF-MADE IS A TRULY DEFINITIVE GUIDE; A 'GO-TO' BOOK FOR ALL ENTREPRENEURS AT ANY STAGE OF BUSINESS. This authoritative, focused guide by two of the UK's brightest young entrepreneurs - The Apprentice runner-up, Bianca Miller and serial entrepreneur, Byron Cole - is a comprehensive toolkit for anyone who wants to make a success of running their own business. Featuring interviews with well known entrepreneurs, entertainers and industry experts, the book covers every tier of the business development process, from start-up to exit, offering practical, implementable and global advice on the start up process. De-coding the jargon that is prevalent in business circles today, this book provides straightforward advice on converting an innovative business concept into a commercially viable proposition. It will help you to avoid the costly common mistakes of many who have gone before you, and create a sustainable enterprise that will flourish. Read Self Made and run your own business without fear of failure.

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Some days you need a pick-me-up, some days you need a life preserver. " For most of us, " writes Anna Borges, " self-care is a wide spectrum of decisions and actions that soothe and fortify us against all the shit we deal with. " You may already practice some form of self-care, whether it ' s taking an extra-long shower after a stressful day, splurging on a --fancy-- dinner, or choosing Netflix over that friend-of-a-friend ' s birthday party. But when life gets so overwhelming that you want to stay in bed, some more radical care is crucial to maintain your sanity. The More or Less Definitive Guide to Self-Care is here to help you exist in the world. Borges gathers over 200 tips, activities, and stories (from experts and everyday people alike) into an A-to-Z list—from asking for help and burning negative thoughts to the importance of touch and catching some Zzz ' s. Make any day a little more OK with new skills in your self-care toolkit—and energy to show up for yourself.

Soon to be a Netflix series starring Octavia Spencer On Her Own Ground is the first full-scale, definitive biography of Madam C. J. Walker—the legendary African American entrepreneur and philanthropist—by her great-great-granddaughter, A Lelia Bundles. The daughter of slaves, Madam C. J. Walker was orphaned at seven, married at fourteen and widowed at twenty. She spent the better part of the next two decades laboring as a washerwoman for \$1.50 a week. Then—with the discovery of a revolutionary hair care formula for black women—everything changed. By her death in 1919, Walker managed to overcome astonishing odds: building a storied beauty empire from the ground up, amassing wealth unprecedented among black women and devoting her life to philanthropy and social activism. Along the way, she formed friendships with great early-twentieth-century political figures such as W.E.B. Du Bois and Booker T. Washington. On Her Own Ground is not only the first comprehensive biography of one of recent history's most amazing entrepreneurs and philanthropists, it is about a woman who is truly an African American icon. Drawn from more than two decades of exhaustive research, the book is enriched by the author's exclusive access to personal letters, records and never-before-seen photographs from the family collection. Bundles also showcases Walker's complex relationship with her daughter, A Lelia Walker, a celebrated hostess of the Harlem Renaissance and renowned friend to both Langston Hughes and Zora Neale Hurston. In chapters such as " Freedom Baby, " " Motherless Child, " " Bold Moves " and " Black Metropolis, " Bundles traces her ancestor's improbable rise to the top of an international hair care empire that would be run by four generations of Walker women until its sale in 1985. Along the way, On Her Own Ground reveals surprising insights, tells fascinating stories and dispels many misconceptions.

SUNDAY TIMES BESTSELLER With straightforward, heart-felt advice, The Business Survival Kit guides you to a thriving business while nurturing your humanity -- Marie Forleo, #1 NY Times bestselling author of Everything is Figureoutable This book will help you make clearer, smarter, braver decisions in all areas of your life -- Emma Gannon, author of The Multi-Hyphen Method Starting a business isn't easy. In fact, it can be scary, exhausting and demoralising. When it finally takes off, even though you're fulfilling a lifelong dream, it can be a struggle to keep up with the rest of your life. How can you cope with the inevitable stresses and strains along the way? In The Business Survival Kit, serial entrepreneurs Byron Cole and Bianca Miller-Cole prepare you for the ride of your life. With straight-talking advice and insights from leading experts it will help you answer the fundamental question of whether you can handle being an entrepreneur in the first place and then help you navigate the inevitable ups and many downs that go hand in hand with that decision. Learn how to: "Cope with stress, anxiety and uncertainty "Build your confidence and tackle impostor syndrome "Maintain a healthy work/life balance "Build strong networks and nurture your personal relationships "And stay motivated (even in the midst of failure)

The measure of the executive, Peter Drucker reminds us, is the ability to 'get the right things done'. Usually this involves doing what other people have overlooked, as well as avoiding what is unproductive. He identifies five talents as essential to effectiveness, and these can be learned; in fact, they must be learned just as scales must be mastered by every piano student regardless of his natural gifts. Intelligence, imagination and knowledge may all be wasted in an executive job without the acquired habits of mind that convert these into results. One of the talents is the management of time. Another is choosing what to contribute to the particular organization. A third is knowing where and how to apply your strength to best effect. Fourth is setting up the right priorities. And all of them must be knitted together by effective decision-making. How these can be developed forms the main body of the book. The author ranges widely through the annals of business and government to demonstrate the distinctive skill of the executive. He turns familiar experience upside down to see it in new perspective. The book is full of surprises, with its fresh insights into old and seemingly trite situations.

Have you ever wondered why you can't get the relationship, the happiness and the life that you want? Are you sick and tired of having to put up with the same old stuff, day in and day out? From simple phobias, stress and anxiety to chronic disease, Matt Hudson takes you on a tour of how the unconscious mind works. Maybe you would simply like to make some tiny changes to your diet or lifestyle, but you find yourself slipping back to where you started. Tiny events and experiences from your childhood can lead to a lifetime of pain and struggle. The insights and exercises have been honed from one of the most competent behavioural change professionals in the world. Who won't you become if you don't buy this book?

The Self-Taught Computer Scientist is Cory Althoff's follow-up to The Self-Taught Programmer, which inspired hundreds of thousands of professionals to learn how to program outside of school. In The Self-Taught Programmer, Cory showed readers why you don't need a computer science degree to program professionally and taught the programming fundamentals he used to go from a complete beginner to a software engineer at eBay without one. In The Self-Taught Computer Scientist, Cory teaches you the computer science concepts that all self-taught programmers should understand to have outstanding careers. The Self-Taught Computer Scientist will not only make you a better programmer; it will also help you pass your technical interview: the interview all programmers have to pass to land a new job. Whether you are preparing to apply for jobs or sharpen your computer science knowledge, reading The Self-Taught Computer Scientist will improve your programming career. It's written for complete beginners, so you should have no problem reading it even if you've never studied computer science before.

Now updated for 2015! The best, most comprehensive guide for writers is now revised and updated, with new sections on ebooks, self-publishing, crowd-funding through Kickstarter, blogging, increasing visibility via online marketing, micropublishing, the power of social media and author websites, and more—making The Essential Guide to Getting Your Book Published more vital than ever for anyone who wants to mine that great idea and turn it into a successfully published book. Written by experts with twenty-five books between them as well as many years ' experience as a literary agent (Eckstut) and a book doctor (Sterry), this nuts-and-bolts guide demystifies every step of the publishing process: how to come up with a blockbuster title, create a selling proposal, find the right agent, understand a book contract, and develop marketing and publicity savvy. Includes interviews with hundreds of publishing insiders and authors, including Seth Godin, Neil Gaiman, Amy Bloom, Margaret Atwood, Leonard Lopate, plus agents, editors, and booksellers; sidebars featuring real-life publishing success stories; sample proposals, query letters, and an entirely updated resources and publishers directory.

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