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When it comes to how to succeed as an entrepreneur, we are besotted with advice. According to bestselling author Alan Weiss, success is a combination of opportunism, very disciplined work, luck, timing, and ignoring most advice. In other words, it means striking out on your own, original path to success. In Million Dollar Maverick, he explains that entrepreneurs don't take advice, they create value and then monetize it. They do what they love and are great at and find a way to sell it to people. They do not--contrary to "conventional wisdom"--chase money. They attract money. And most of all they think differently, act decisively--and, if talent and timing are with them, succeed quickly. Drawing on over thirty years of experience as a consultant, speaker, and global expert, Weiss shares his story and "Million Dollar Tips," not found in any of his other books, to help entrepreneurs gain influence, build confidence, and develop the critical thinking skills they need to discover the inside track to rapid success.

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Hidden among the chaos and hype, there are secrets to success on the web. Globally renowned internet expert Chad Barr and business strategist and bestselling author Alan Weiss, reveal them - and show you how to use them to amplify your web presence and profits. Using the unmatched reach of the web, entrepreneurs are empowered to take a more tactical, brand-driven approach to attracting new clients and reinforcing the relationships with their current clientele—quickly raising the bar to produce better results for their brand and their business. Starting with their website, Weiss and Barr reveal five critical areas that can be immediately enhanced to emphasize creditability and instantly build trust among visitors. Entrepreneurs also discover how to outfit their site with new tools, products and offerings that pull visitors in, keep them captivated, and compel them to keep coming back. Weiss and Barr then coach thought leaders in capitalizing on today's social web, delivering a strategic plan to uncovering opportunity in online

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communities, social networks, and other popular platforms—allowing them to showcase their greatest business draw: their expertise. Entrepreneurs also learn which components are critical to their success as a thought leader, gaining valuable insight into trending technologies like mobile devices to help them in determining which avenues are of the greatest gain. Offering support such as assessments, real-life examples, screen shots, and access to free downloads, tutorials, and more, Weiss and Barr deliver a comprehensive plan to help entrepreneurs enhance their online efforts and strategically elevate their brand, and ultimately, their business.

The Long-Awaited Update for Building a Thriving Consultancy Completely updated for today's busier-than-ever consultants, this classic guide covers the ins and outs for competing and winning in this ultracompetitive field. You'll find step-by-step advice on how to raise capital, attract clients, create a marketing plan, and grow your business into a \$1 million-per-year firm, plus brand-new material on: Blogging and social networking Global consulting Delegating labor Profiting in a troubled market Retainer business Internet marketing Praise for the previous editions of Million Dollar Consulting: "If you're interested in becoming a rich consultant, this book is a must read." Robert F. Mager, founder and president, Mager Associates, and member of the Training & Development Hall of Fame "Blast out of the per diem trap and into value billing." Jim Kennedy, founder, publisher, and editor, Consultants News "The advice on developing price structure alone is worth a

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hundred times the price of the book." William C. Byham, Ph.D., author of Zapp! "Must reading for those who are beginning a practice or seeking to upgrade an existing practice." Victor H. Vroom, John G. Searle Professor, School of Management, Yale University

Being a super-successful manager requires the finesse of a politician, the relationship skills of a psychologist, and the public speaking gifts of an actor, and all before lunch every working day. Managing people, like managing companies, means motivating, evaluating, communicating, resolving, presenting, and leading. The Unofficial Guide to Power Managing contains all the secrets and inside scoop that managers need to rev up their employees and their businesses. Here's where managers aiming for the top find no-nonsense tips on \* Helping others to motivate themselves -- and what to do when empowerment fails \* Why the best salesperson shouldn't be the sales manager \* Negotiating successfully without resorting to weapons \* Leadership style -- there's no perfect one, except for despots \* Winning strategies -- and why most fail, even though the tactics succeed

The two party system tries to suppress and silence us independents and mavericks. The two party system tries to discredit and demean us independents and mavericks. But we independents and mavericks can succeed as we have succeeded before; we just need encouragement and empowerment. When you feel ready for independent and maverick related encouragement and empowerment,

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kindly choose this book. 54 pages. Cover illustration by Kenya Pineda.

A definitive portrait of the scientific visionary who has influenced fields ranging from quantum physics and national defense to space and religion describes his relationships with leading world thinkers and documents his contributions to nuclear rocket technology, the Nuclear Test Ban Treaty and other world-changing endeavors. 40,000 first printing.

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He needed a wife...fast. And Texan Jeff Brand's lovely new assistant would do just fine. After all, the heat between him and Holly Lombard was becoming impossible to resist. And a no-strings marriage would certainly work for them both. Yet once

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he put the ring on her finger, Jeff realized he may have gotten in over his head. He could ride a wild bronco, run a multimillion-dollar business and charm any woman he chose. But keeping feelings out of this in-name-only union? With a wife like Holly, the maverick groom had just discovered his toughest challenge yet.

Revamp your life to grow, evolve, and become who you want to be Lifestorming is the indispensably practical handbook for becoming the person you want to be. Redesign your life, friends, behaviors, and beliefs to move closer to your goals every single day, guided by expert insight and deep introspection. Written by a veteran author team behind almost 100 books on human behavior, this guide helps you learn why you do things the way you do them, and how to do them better. The Lifestorming Test allows you to assess your current state in concrete terms, and assess your ability to change and adapt — from there, it's about identifying people, actions, habits, and beliefs that either support your personal and professional growth or hold you back. You'll learn the six building blocks of character, challenge your belief system, develop a leadership mindset, and overcome the fear and guilt of success. You'll map out an action plan, and learn how to continually move forward at work, at home, and in everyday life. We often don't realize how much of our natural default is established by others. Whose goals are you working toward? Are you measuring your progress with the correct yardstick? This book shows you how to take a step back and compare your life today with the future you want — and build a plan for changing track toward constant evolution and growth. Assess

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your current state and your capacity for change Develop the right goals and the right metrics to create the future you want Learn how character evolves, and why it's essential to growth Change your habits and behaviors to consistently grow and evolve We all carry around old baggage, obsolete "friendships", and counterproductive beliefs — and every day, they pull us a little further away from what we really want. Lifestorming is your real-world guide to shedding the stagnation, and allowing yourself to grow into the person you want to become.

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