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DuBrin has experience in human resource management and is a business and personal consultant in career management, leadership, and management development. Dr. DuBrin is an established author of both textbooks and trade books, and he contributes to professional journals, magazines, newspapers, and online media.

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- Describe how leadership influences organizational performance.
- Pinpoint several important leadership roles.

CHAPTER OUIL.INE The Meaning of

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2 The trait-based perspective also acknowledges that the situation often influences which trait to emphasize, such as a supervisor of highly technical workers need-ing to emphasize problem-solving ability. In contrast, a supervisor of workers per-forming nontechnical, repetitive work might need to emphasize enthusiasm as a motivator. This chapter and the following chapter concentrate on ...

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Examine the keys to leadership success with the practical, skill-building approach found in DuBrin's LEADERSHIP: RESEARCH FINDINGS, PRACTICE AND SKILLS, 10E. This edition balances current research and theories with the latest applications from successful practitioners in today's business world. New and updated, popular self-assessment quizzes and the latest skill-building exercises help you inventory and strengthen your own leadership qualities and personal competencies. An engaging narrative highlights stories of leadership in familiar companies, such as UPS, Best Buy, Salesforce, Kohl ' s and GM. This edition provides more opportunities than any other book of its kind to apply the principles you've just learned in cases and experiential exercises. Practical insights, supported by contemporary research, assist you in developing the skills and confidence you need to become an effective leader. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

This textbook presents a comprehensive analysis of organizational

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behavior in sport organizations from a practitioner's perspective. It covers issues related to managing employees and work teams as well as organizational structure and culture in sport. The book has four sections: Organizational Behavior in the Sports Industry, Getting to Know Employees and Volunteers of Sport Organizations, Work Groups and Teams, and Understanding the Organization. Each chapter begins with a practitioner interview describing a challenge that was overcome by their organization. That example is used to highlight applicable theories and interventions used in the industry. Additional examples or theories are discussed to provide students a broad picture of managerial issues in the sports industry and provide alternative approaches to intervention illustrated in the practitioner interview. The case studies offer the opportunity to practice and apply the ideas to real-world scenarios in the sports industry. Students using this book will gain an understanding of how managers and leaders apply theory to communicate with and engage employees to foster desired organizational cultures while being challenged to address common issues using cases and hypothetical situations.

PRINCIPLES OF LEADERSHIP, 7E, International Edition helps you understand leadership principles and hone your own leadership skills through a thoughtful balance of essential theory and real-world applications. The text provides a strong practical foundation by introducing leaders you can relate to and reinforcing your knowledge with frequent skill-building activities. Key updates include new opening vignettes and end-of-chapter cases, numerous additional skill-building exercises, and video discussion questions at the end of each chapter. An all-new CourseMate interactive study tool site features additional video content, premium quizzing, and links to both the Career Transitions job search tool and Cengage's KnowNOW blog, which is constantly updated and provides an

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intuitive view of current events.

Cases in Leadership, Third Edition is a unique collection of 32 real-world leadership cases from Ivey Publishing plus 16 practitioner readings from the Ivey Business Journal. The updated casebook helps business students gain a better understanding of leadership and enables them to be more effective leaders through their careers. Each of the selected cases are about complex leadership issues that require the attention of the decision maker. This casebook provides an invaluable supplement to any standard leadership text by connecting theory to actual cases. However, it has been organized to work especially well in conjunction with the Sixth Edition of Peter Northouse ' s Leadership: Theory and Practice.

Fundamentals of Organizational Behavior: An Applied Perspective, Second Edition examines the behavior of people in organizations. Topics covered range from political maneuvering in organizations (office politics) to the stresses facing people in managerial and professional positions. A conceptual framework for organizational behavior is presented, along with numerous case illustrations and examples from live organizational settings. This monograph consists of 14 chapters and opens with an introduction to organizational behavior and how it is influenced by principles of human behavior. The three main subareas or schools of management thought are discussed, together with the difference between knowledge work and non-knowledge work; how research and theory contribute to an understanding of organizational behavior; and the distinction between structure and process. The following chapters explore how the meaning of work relates to work motivation, as well as the link between work motivation and job performance; behavioral aspects of decision making; stresses in managerial and professional life; and political maneuvering in organizations. Small group behavior, leadership styles, and interpersonal communications are also considered, along with intergroup conflict and organizational

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effectiveness. This book will be of interest to students, managers, and staff specialists, as well as behavioral scientists and management theorists.

Possessing a positive self-attitude, being self-confident, and having high self-esteem are worthwhile attributes in both work and personal life; some take these positive attributes to the extreme and become self-absorbed, self-adoring, self-centered, and show little empathy for the problems and concerns of others. In brief, they are narcissists and they can be especially problematic in business settings. This book presents information about narcissism in the workplace that is based both on empirical research and on opinion derived from systematic observation. The author uses case studies and real life examples to shed new light on workplace narcissism. The author describes both the positive and negative features of narcissism and presents strategies and tactics for dealing constructively with narcissistic traits and behaviors in oneself and in others. Self-tests and questionnaires found throughout the volume enable readers to reflect on their standing on a variety of behaviors and attitudes associated with narcissism. Each chapter includes a section labeled 'Guidelines for Application and Practice' that provides practical advice for applying the research and theories presented within. Further, each chapter concludes with a case history of narcissism, accompanied by a brief analysis of the narcissistic aspects of the case's subject. *Narcissism in the Workplace* serves as a manual for capitalizing on the positive aspects of narcissism and minimizing its potential negative effects. Intended for human resource professionals, researchers, and students and scholars of organizational behavior, organizational psychology, human relations and leadership, this book will also appeal to a broad range of serious minded readers who wish to learn more about, combat the difficulties of, or employ the benefits of narcissism.

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Leadership: A Communication Perspective has been at the forefront of university and college leadership courses for nearly three decades, providing a compelling, authoritative introduction to leadership as a communication-based activity. The new edition continues the tradition of excellence with an up-to-date treatment of theory and research combined with practical, real-world advice for improving communication competence and leadership effectiveness. Relevant: The authors profile contemporary leaders and organizations like Alibaba ' s Jack Ma, Zappos ' Tony Hsieh, Facebook ' s Sheryl Sandberg, Uber, The Container Store, Airbnb, Chipotle, the Waffle House, Nordstrom, and Google. Their presentation balances current scholarship and trends with historical perspectives to provide a fuller understanding of the study and practice of leadership. Comprehensive: Leadership and followership are examined in multiple contexts, including organizational leadership, public leadership, and leadership in groups and teams. Topics new to this edition include transcendent followership, the leadership skills approach, team coaching, escalation of commitment, invisible leadership, cultural intelligence, trigger events, and resilience. Full-featured: Self-Assessments measure readers ' perceptions of personal leadership skills, communication style, cultural intelligence, motivation to lead, and more. Case Studies examine leadership situations and pose thoughtful questions that prompt students to apply their experiences and understandings. Research Highlights summarize seminal and recent scholarship. Chapter Takeaways reinforce important concepts and action steps. Application Exercises offer abundant opportunities to explore, practice, and reflect on chapter content. Cultural Connections discuss leadership expectations and behaviors in other cultures. Leadership on the Big Screen correlates chapter concepts with the themes of popular films and documentaries.

Perfect for instructors who take a practical, skill-building approach to teaching leadership, the **Sixth Edition of LEADERSHIP:**

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RESEARCH FINDINGS, PRACTICE AND SKILLS provides an ideal balance of essential theory and real-world applications.

Andrew DuBrin, a highly respected author and consultant, incorporates the latest research on leadership and current business practices from academic journals and popular periodicals. The text provides students with a strong practical foundation by introducing leaders they can relate to and reinforcing their knowledge with frequent skill-building activities. Key updates include new opening vignettes and end-of-chapter cases, numerous additional skill-building exercises, and an enhanced student companion site with new Knowledge Bank activities and self-assessments. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

Adel Safty leads a distinguished group of scholars, researchers, and practitioners in the field of leadership in a multidisciplinary, multicultural, and critical inquiry into leadership in various social contexts. They thus address issues related to leadership and Public Policy, Leadership and Management, Leadership and Capacity Building and Leadership and Self-Development. The contributors include Mrs. Harriet Fulbright (USA), Mr. Enver Yucel (Turkey), Dr. John Kane (Australia), Ambassador Ingmar Karlsson (Sweden), Dr. Mansour Elagab (Sudan), Dr. Hafiza Golandaz (India), Ms. Marina Tyasto (Russia), Ms. Cristina Lamana (Spain), Dr. Carol Allais (South Africa), Dr. Stanley Gryskiewicz (USA), Dr. Nawal Amar (USA), Dr. Bruce Lloyd (England) Dr. Christos Nicolaidis (Greece), Dr. Ajay Chhibber (India), Dr. Muhsin Meng ü t ü rk (Turkey), and others.

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