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A Course in Microeconomic Theory, David Kreps Princeton University Press, 1990. Microeconomic Analysis, Hal Varian, Norton Press, 1978. You each should have access to the text by Mas-Colell, Whinston, and Green, (henceforth MWG) by now. That is the only required text.

Microeconomic Theory A Course in Microeconomic Theory ...

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This is a beautiful graduate level microeconomic textbook. Among the graduate textbooks, this is the most suited for self study - though not as comprehensive in coverage as Microeconomic Theory, this text guides the reader through the hard core material in an easy and engaging style - of course, the treatment is rigorous and mathematical, but Kreps prose flows and it feels more like a set of ...

A Course In Microeconomic Theory by David M. Kreps

Title: A (Micro) Course in Microeconomic Theory for MSc Students
Author: Alexia Gaudeul
Please direct comments and report mistakes to me at a.gaudeul@gmail.com.

A (Micro) Course in Microeconomic Theory for MSc Students

Kreps' A Course in Microeconomic Theory is often clearer, as is Rubinstein's Lecture Notes in Microeconomic Theory: The Economic Agent (also a free download at his website). Both were recommended by a professor as supplements. Neither of them can possibly hope to cover everything that Mas-Colell et al. cover. There is no perfect micro-theory book.

Microeconomic Theory: 9780195073409: Economics Books ...

A Course in Microeconomic Theory by David M. Kreps. <p>David M. Kreps has developed a text in microeconomics that is both challenging and "user-friendly." The work is designed for the first-year graduate microeconomic theory course and is accessible to advanced undergraduates as well.

A Course in Microeconomic Theory by Kreps, David M.

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(ebook)

This half-semester course provides an introduction to microeconomic theory designed to meet the needs of students in an economics Ph.D. program. Some parts of the course are designed to teach material that all graduate students should know. Others are used to introduce methodologies. Students should be comfortable with multivariable calculus, linear algebra, and basic real analysis.

Microeconomic Theory I | Economics | MIT OpenCourseWare

David M. Kreps has developed a text in microeconomics that is both challenging and "user-friendly." The work is designed for the first-year graduate microeconomic theory course and is accessible to advanced undergraduates as well.

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A Course in Microeconomic Theory / Edition 1 by David M ...

Professor Kreps has taught MBA and doctoral level courses in decision theory, stochastic processes, microeconomics, statistics, operations, competitive strategy, game theory, and human resource management. He is the author or coauthor of six textbooks.

David M. Kreps has developed a text in microeconomics that is both challenging and "user-friendly." The work is designed for the first-year graduate microeconomic theory course and is accessible to advanced undergraduates as well. Placing unusual emphasis on modern noncooperative game theory, it provides the student and

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instructor with a unified treatment of modern microeconomic theory--one that stresses the behavior of the individual actor (consumer or firm) in various institutional settings. The author has taken special pains to explore the fundamental assumptions of the theories and techniques studied, pointing out both strengths and weaknesses. The book begins with an exposition of the standard models of choice and the market, with extra attention paid to choice under uncertainty and dynamic choice. General and partial equilibrium approaches are blended, so that the student sees these approaches as points along a continuum. The work then turns to more modern developments. Readers are introduced to noncooperative game theory and shown how to model games and determine solution concepts. Models with incomplete information, the folk theorem and reputation, and bilateral bargaining are covered in depth. Information economics is explored next. A closing discussion concerns firms as organizations and gives readers a taste of transaction-cost economics.

Provides a rigorous treatment of some of the basic tools of economic modeling and reasoning, along with an assessment of the strengths and weaknesses of these tools.

A thoroughly revised new edition of a leading textbook that equips MBA students with the powerful tools of economics This is a thoroughly revised and substantially streamlined new edition of a leading textbook that shows MBA students how understanding economics can help them make smarter and better-informed real-world management decisions. David Kreps, one of the world's most influential economists, has developed and refined *Microeconomics for Managers* over decades of teaching at Stanford's Graduate School of Business. Stressing game theory and strategic thinking and driven by in-depth, integrated case studies, the book shows future managers how economics can provide practical answers to critical business problems. Focuses on case

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studies and real companies, such as Amazon, Microsoft, General Motors, United Airlines, and Xerox Covers essential topics for future managers—including price discrimination, Porter’s five forces, risk sharing and spreading, signaling and screening, credibility and reputation, and economics and organizational behavior Features an online supplement (available at micro4managers.stanford.edu) for students that provides solutions to the problems in the book, longer caselike exercises, review problems, a calculus review, and more

This book presents Ariel Rubinstein's lecture notes for the first part of his well-known graduate course in microeconomics. Developed during the fifteen years that Rubinstein taught the course at Tel Aviv University, Princeton University, and New York University, these notes provide a critical assessment of models of rational economic agents, and are an invaluable supplement to any primary textbook in microeconomic theory. In this fully revised and expanded second edition, Rubinstein retains the striking originality and deep simplicity that characterize his famously engaging style of teaching. He presents these lecture notes with a precision that gets to the core of the material, and he places special emphasis on the interpretation of key concepts. Rubinstein brings this concise book thoroughly up to date, covering topics like modern choice theory and including dozens of original new problems. Written by one of the world's most respected and provocative economic theorists, this second edition of *Lecture Notes in Microeconomic Theory* is essential reading for students, teachers, and research economists. Fully revised, expanded, and updated Retains the engaging style and method of Rubinstein's well-known lectures Covers topics like modern choice theory Features numerous original new problems--including 21 new review problems Solutions manual (available only to teachers) can be found at: <http://gametheory.tau.ac.il/microTheory/>.

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Developed over a ten year period at the Stanford Business School, this textbook underscores the connections between microeconomics and business. Its full-length, integrated case studies reveal how economic models can yield answers to practical problems.

In this book, Professor Kreps presents a first course on the basic models of choice theory that underlie much of economic theory. This course, taught for several years at the Graduate School of Business, Stanford University, gives the student an introduction to the axiomatic method of economic analysis, without placing too heavy a demand on mathematical sophistication. The course begins with the basics of choice and revealed preference theory and then discusses numerical representations of ordinal preference. Models with uncertainty come next: First is von Neumann-Morgenstern utility, and then choice under uncertainty with subjective uncertainty, using the formulation of Anscombe and Aumann, and then sketching the development of Savage's classic theory. Finally, the course delves into a number of special topics, including de Finetti's theorem, modeling choice on a part of a larger problem, dynamic choice, and the empirical evidence against the classic models.

This book examines why game theory has become such a popular tool of analysis. It investigates the deficiencies in this methodology and goes on to consider whether its popularity will fade or remain an important tool for economists. The book provides the reader with some basic concepts from noncooperative theory, and then goes on to explore the strengths, weaknesses, and future of the theory as a tool of economic modelling and analysis. All those interested in the applications of game theory to economics, from undergraduates to academics will find this study of particular value.

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Models in Microeconomic Theory covers basic models in current microeconomic theory. Part I (Chapters 1-7) presents models of an economic agent, discussing abstract models of preferences, choice, and decision making under uncertainty, before turning to models of the consumer, the producer, and monopoly. Part II (Chapters 8-14) introduces the concept of equilibrium, beginning, unconventionally, with the models of the jungle and an economy with indivisible goods, and continuing with models of an exchange economy, equilibrium with rational expectations, and an economy with asymmetric information. Part III (Chapters 15-16) provides an introduction to game theory, covering strategic and extensive games and the concepts of Nash equilibrium and subgame perfect equilibrium. Part IV (Chapters 17-20) gives a taste of the topics of mechanism design, matching, the axiomatic analysis of economic systems, and social choice. The book focuses on the concepts of model and equilibrium. It states models and results precisely, and provides proofs for all results. It uses only elementary mathematics (with almost no calculus), although many of the proofs involve sustained logical arguments. It includes about 150 exercises. With its formal but accessible style, this textbook is designed for undergraduate students of microeconomics at intermediate and advanced levels.

Renowned Stanford economist David M. Kreps reveals the fundamental principles of employee motivation. Getting your employees to do their best work has never been easy. But it is a particular challenge for knowledge workers, who must attend to many different tasks and whose to-do list is often ambiguous, requiring outside-the-box thinking. Lists of dos and don'ts are rarely effective. Instead, your best bet is to align their interests with your own—the heart of motivation—and set them free to use their own drive and creativity on their, and your, behalf. But how do you align their interests with your own? How do you avoid incentive schemes that warp priorities, encourage perfunctory and sloppy

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work, or cause unethical behavior? In *The Motivation Toolkit*, economist and management expert David Kreps offers a variety of tools, drawn from the disciplines of economics and social psychology, that you can adapt to your specific situation to achieve better motivation. This starts with understanding both the economic and social relationship your employees have with their work, their jobs, and your organization, then using that understanding to find economic or psychological motivators that will work. Whatever your business, and whether you're a newly minted manager, a seasoned executive hungry for your employees' best work, or a curious leader looking for new ways to be effective, *The Motivation Toolkit* will prove a useful and enlightening read.

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