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Then, if you decide to address a particular conflict, you use that information to plan and conduct a productive conversation.

The HBR Guide to Dealing with Conflict will give you the advice you need to:

Understand the most common sources of conflict; Explore your options for addressing a disagreement

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HBR Guide to Dealing with Conflict Ebook + Tools

The HBR Guide to Dealing with Conflict will give you the advice you need to:
Understand the most common sources of conflict
Explore your options for addressing a disagreement
Recognize whether you--and your counterpart--typically seek or avoid conflict

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saw the HBR Guide to Dealing with Conflict by Amy Gallo mentioned somewhere in their emails, so they did an effective job of marketing the book. It is a quick read, directly on topic.

HBR Guide to Dealing with Conflict — Knowledge Jolt with Jack

The HBR Guide to Dealing with Conflict at Work will give you the advice you need to: Understand the most common sources of conflict ; Explore your options for addressing a disagreement ; Recognize whether you - and your counterpart - typically seek or avoid conflict ; Prepare for and engage in a difficult conversation

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Navigating Conflict - Harvard Business Review

The "HBR Guide to Dealing with Conflict" will give you the advice you need to: Understand the most common sources of conflict; Explore your options for addressing a disagreement; Recognize whether...

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There are few things managers dread more than litigation. Even petty cases have

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Guides
a way of damaging relationships, tarnishing reputations, and eating up enormous sums of money, time, and talent.

Conflict - HBR

While it ' s on your manager to deal with their own feelings of insecurity and resentment, you also might want to check to see if there ' s anything you need to change about your own behavior.

How to Deal with a Jealous Manager - hbr.org

Amy is the author of the HBR Guide to Dealing with Conflict, co-host of the Women at Work podcast, and a contributing editor at Harvard Business Review, where she writes about workplace dynamics. Upcoming Virtual and Live

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Speaking Events. Amy currently has no events open to the public.

Amy E. Gallo

#bookstoread about #conflict and how to resolve them at work. Harvard Business Review has got a fab #book from HBR Guide to series on "Dealing with Conflict" by Amy Gallo. Check out my short summary

Types of conflict: 1. Relationship (personal issues) - do nothing
2. Task (the goal you try to achieve) - address indirectly
3.

HBR Guide to Dealing with Conflict by Amy Gallo

Arm yourself with the advice you need to succeed on the job, with the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR

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Guides provide smart answers to your most pressing work challenges.

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The HBR Guide to Dealing with Conflict at Work will give you the advice you need to: Understand the most common sources of conflict ; Explore your options for addressing a disagreement ; Recognize whether you - and your counterpart - typically seek or avoid conflict ; Prepare for and engage in a difficult conversation

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The HBR Guide to Dealing with Conflict will give you the advice you need to:

Understand the most common sources of conflict
Explore your options for addressing a disagreement
Recognize whether you--and your counterpart--typically seek or avoid conflict
Prepare for and engage in a difficult conversation
Manage your and

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your counterpart's emotions
Develop a resolution together
Know when to walk away

HBR Guide to Dealing with Conflict (HBR Guide Series) on ...

Amy Gallo, HBR contributing editor, discusses a useful tactic to more effectively deal with conflict in the workplace: understanding whether you generally seek or avoid conflict. Each personality...

While some of us enjoy a lively debate with colleagues and others prefer to suppress our feelings over disagreements, we all struggle with conflict at work. Every day we navigate an office full of competing interests, clashing personalities, limited time and resources, and fragile egos. Sure,

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Guide Series
We share the same overarching goals as our colleagues, but we don't always agree on how to achieve them. We work differently. We rub each other the wrong way. We jockey for position. How can you deal with conflict at work in a way that is both professional and productive—where it improves both your work and your relationships? You start by understanding whether you generally seek or avoid conflict, identifying the most frequent reasons for disagreement, and knowing what approaches work for what scenarios. Then, if you decide to address a particular conflict, you use that information to plan and conduct a productive conversation. The HBR Guide to Dealing with Conflict will give you the advice you need to:

- Understand the most common sources of conflict
- Explore your options for addressing a disagreement
- Recognize whether you—and your

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Counterpart—typically seek or avoid conflict Prepare for and engage in a difficult conversation Manage your and your counterpart's emotions Develop a resolution together Know when to walk away Arm yourself with the advice you need to succeed on the job, with the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

The author, a contributing editor to Harvard Business Review, speaker, and workshop facilitator who helps organizations deal with conflict, describes how to deal with conflict at work, understand and address it, recognize whether people seek or avoid conflict, assess the situation, prepare for and engage in difficult conversations, manage emotions, develop a resolution, know

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when to walk away, repair relationships, and navigate common situations.

ARE YOUR WORKING RELATIONSHIPS WORKING AGAINST YOU? To achieve your goals and get ahead, you need to rally people behind you and your ideas. But how do you do that when you lack formal authority? Or when you have a boss who gets in your way? Or when you 're juggling others ' needs at the expense of your own? By managing up, down, and across the organization. Your success depends on it, whether you 're a young professional or an experienced leader. The HBR Guide to Managing Up and Across will help you: Advance your agenda—and your career—with smarter networking Build relationships that bring targets and deadlines within reach Persuade decision makers to champion your initiatives

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Collaborate more effectively with colleagues Deal with new, challenging, or incompetent bosses Navigate office politics

Are you suffering from work-related stress? Feeling overwhelmed, exhausted, and short-tempered at work—and at home? Then you may have too much stress in your life. Stress is a serious problem that impacts not only your mental and physical health, but also your loved ones and your organization. So what can you do to address it? The HBR Guide to Managing Stress at Work will help you find a sustainable solution. It will help you reach the goal of getting on an even keel—and staying there. You ' ll learn how to:

- Harness stress so it spurs, not hinders, productivity
- Create realistic and manageable routines
- Aim for progress, not perfection
- Make the case for a flexible schedule
- Ease the physical

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Guide Series
tension of spending too much time at your computer • Renew yourself physically, mentally, and emotionally

Managing the human side of work
Research by Daniel Goleman, a psychologist and coauthor of Primal Leadership, has shown that emotional intelligence is a more powerful determinant of good leadership than technical competence, IQ, or vision. Influencing those around us and supporting our own well-being requires us to be self-aware, know when and how to regulate our emotional reactions, and understand the emotional responses of those around us. No wonder emotional intelligence has become one of the crucial criteria in hiring and promotion. But luckily it ' s not just an innate trait: Emotional intelligence is composed of skills that all of us can learn and improve

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on. In this guide, you ' ll learn how to:
Determine your emotional intelligence strengths and weaknesses Understand and manage your emotional reactions Deal with difficult people Make smarter decisions Bounce back from tough times Help your team develop emotional intelligence Arm yourself with the advice you need to succeed on the job, with the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

ARE YOUR WORKING RELATIONSHIPS WORKING AGAINST YOU? To achieve your goals and get ahead, you need to rally people behind you and your ideas. But how do you do that when you lack formal authority? Or when you have a boss who

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Guides in your way? Or when you ' re juggling others ' needs at the expense of your own? By managing up, down, and across the organization. Your success depends on it, whether you ' re a young professional or an experienced leader. The HBR Guide to Managing Up and Across will help you:

- Advance your agenda—and your career—with smarter networking
- Build relationships that bring targets and deadlines within reach
- Persuade decision makers to champion your initiatives
- Collaborate more effectively with colleagues
- Deal with new, challenging, or incompetent bosses
- Navigate office politics

Emotional intelligence has been shown to be more important than other competencies in determining outstanding leadership. Emotions drive some of our most critical professional

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interactions--whether you're inspiring your team to higher performance, persuading your boss to see something from your point of view, dealing with difficult colleagues, or managing your own stress level. Indeed, knowing how to manage emotions has become one of the crucial criteria in hiring and promotion. This specially priced five-volume set includes books from the HBR Guide series on the topics of Emotional Intelligence, Office Politics, Dealing with Conflict, Managing Stress at Work, and Managing Up and Across. You ' ll learn how to: Monitor and channel your moods and reactions Determine your emotional intelligence strengths and weaknesses Deal with difficult people Understand when to resolve a conflict head-on--and when to let it go Influence others across the organization Build supportive alliances with coworkers and colleagues Handle

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workplace stress in productive ways Arm yourself with the advice you need to succeed on the job with the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

The perfect gift for aspiring leaders: 16 volumes of HBR Guide. This 16-volume, specially priced boxed set makes a perfect gift for aspiring leaders looking for trusted advice on such diverse topics as data analytics, negotiating, business writing, and coaching. This set includes Persuasive Presentations, Better Business Writing, Finance Basics, Data Analytics, Building Your Business Case, Making Every Meeting Matter, Project Management, Emotional Intelligence, Getting the Right

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Work Done, Negotiating, Leading Teams, Coaching Employees, Performance Management, Delivering Effective Feedback, Dealing with Conflict, and Managing Up and Across. Arm yourself with the advice you need to succeed on the job, from the most trusted brand in business. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges Also available as an ebook set.

Don't let destructive drama sideline your career. Every organization has its share of political drama: Personalities clash. Agendas compete. Turf wars erupt. But you need to work productively with your colleagues—even difficult ones—for the good of your organization and your career. How can you do that without compromising your personal values? By

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acknowledging that power dynamics and unwritten rules exist—and navigating them constructively. The HBR Guide to Office Politics will help you succeed at work without being a power grabber or a corporate climber. Instead you'll cultivate a political strategy that's authentic to you. You'll learn how to:

- Gain influence without losing your integrity
- Contend with backstabbers and bullies
- Work through tough conversations
- Manage tensions when resources are scarce
- Get your share of choice assignments

Accept that not all conflict is bad. Arm yourself with the advice you need to succeed on the job, from a source you trust. Packed with how-to essentials from leading experts, the HBR Guides provide smart answers to your most pressing work challenges.

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