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Brett Miller is the Founder and President of HoopJumper LLC, a Marketing, Training and Internet Technology Company for the busy real estate professional.. Prior to starting HoopJumper, Brett was recruited to create the website division for the nation's #1 niche advertising agency specializing in real estate agent branding and marketing.

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They say that 80% of agents won't make it. Most agents fail before they have made it to their two-year anniversary. Of those that do make it through those first two years, many are making so little that their income hardly raises them above the poverty line. let alone provides the financial freedom they are searching for. Understand this: If you are a Real Estate Agent, you are a business owner. You may be a business of one, but you are running a business, not working in a sales career. Sales is definitely a part of it, and we even will go over one of the most important aspects of sales in this book, Sales Scripting, however, it is important as a business owner to figure out what you need to do to revamp your business to provide the success you are looking for. This book will walk you through revamping your business. We will walk you through the practices that we have found will have the biggest impact on your business such as setting goals and creating a plan, going over the best online and offline marketing strategies, lead generation and lead conversion, helping you become the expert in your area by developing a platform, review what you should start doing, stop doing and what to delegate. Most importantly, we will introduce the one thing that will ultimately determine your success or failure in this industry. The authors have time and again taken brand new agents to a level of success many veterans are envious of, as well as taken top producers to superstar status. No matter what your goals are, what your background is, or what area you live in, you too can have the success you desire, as long as you are will to go through the process and revamp your business.

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